

# **Farm Credit of Western Oklahoma, ACA**



**Quarterly Report  
March 31, 2020**

The shareholders' investment in Farm Credit of Western Oklahoma, ACA is materially affected by the financial condition and results of operations of CoBank, ACB, (CoBank). The 2019 CoBank Annual Report to Shareholders and the CoBank quarterly shareholders' reports are available free of charge by accessing CoBank's web site, **[www.cobank.com](http://www.cobank.com)**, or may be obtained at no charge by contacting us at Farm Credit of Western Oklahoma, ACA, 3302 Williams Avenue, Woodward, Oklahoma 73801, or by calling 580-256-3465 or toll free 1-800-299-3465.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Unaudited)

The following discussion summarizes the financial position and results of operations of Farm Credit of Western Oklahoma, ACA for the three months ended March 31, 2020, with comparisons to prior periods. You should read these comments along with the accompanying financial statements and footnotes and the 2019 Annual Report to Shareholders. The accompanying financial statements were prepared under the oversight of our Audit Committee.

Currently, our lending territory has some isolated areas impacted by drought conditions, but for the most part, western Oklahoma has received above average moisture providing for good growing conditions for the winter wheat crop. USDA rates the majority of soil moisture conditions across the state of Oklahoma as adequate to surplus at this time. However, certain areas of the state are not as fortunate, with the far western Panhandle region experiencing various levels of drought. Presently, according to USDA, growing crop conditions across the state are predominantly within the fair to good range.

Early in 2020, loan demand was strong, moisture was adequate, commodity prices had stabilized to some extent and profitability had returned to the cattle industry. However, the positive outlook has been overshadowed by the onset of the COVID-19 pandemic which has impacted commodity prices, off farm income, oil and gas activity, as well as the health of people across the state of Oklahoma and throughout the world. Given the current financial stress and the economic outlook, the unemployment rate is climbing at an alarming rate. The federal government is working diligently to inject liquidity into and stabilize the financial markets, while at the same time working to provide stimulus to the United States economy as the world looks for adequate ways to protect people from the COVID-19 pandemic.

These are stressful economic times in America and throughout the world, and the impact to the agricultural sector of the economy is no different. Commodity prices have been negatively impacted and the financial strength that part time farmers have relied upon from off farm income diversification is currently under pressure. However, interest rates are declining to historically low levels and thus greatly reducing the cost of borrowed capital.

With the current economic stress impacting rural America, the uncertainty of continued strength in the value of agricultural real estate is an economic concern to the agricultural industry. Average real estate values in Oklahoma have shown signs of strength over the past few years when compared to real estate values nation-wide, but given the current environment, it will be important to continue to evaluate the sustainability of this market strength over time. USDA National Agriculture Statistics indicate that Oklahoma farm real estate values increased by 3.89% in 2019, but the continuation of Oklahoma real estate appreciation remains in question given the other factors previously mentioned. Although land values have been increasing on average state-wide in Oklahoma, there are pockets of weakness that have been noted and future land value studies will indicate to what level the current stress in the rural economy will impact land values across the region.

Although concern over the rural economic environment persists, significant equities remain across our customer base. During this period of economic uncertainty, solid financial managers will have the upper hand and a higher level of financial management is expected from our customer base in order to maintain profitability by working to control expenses while maintaining liquidity.

On March 3, 2020 and March 4, 2020, respectively, the boards of directors of Farm Credit of Western Oklahoma, ACA and AgPreference, ACA approved a letter of intent to pursue a merger. The Associations will be completing due diligence over the next few months in order to develop definitive terms of the merger. The planned merger is subject to the approval of the Farm Credit Administration, CoBank and stockholder approval of Farm Credit of Western Oklahoma, ACA and AgPreference, ACA. If approved, the merger will be effective January 1, 2021.

#### LOAN PORTFOLIO

Loans outstanding at March 31, 2020, totaled \$903.9 million, an increase of \$23 thousand, or 2.60%, from loans of \$881.0 million at December 31, 2019. The increase was primarily due to customer demand and marketing efforts resulting in growth for both the real estate mortgage portfolio, as well as the production and intermediate-term portfolio.

#### RESULTS OF OPERATIONS

Net income for the three months ended March 31, 2020, was \$2.8 million, a decrease of \$685 thousand, or 19.66%, from the same period ended one year ago. The decrease was caused primarily by an increase in salaries and

employee benefits, further impacted by an increase in provision for credit losses, partially offset by an increase in net interest income.

Net interest income for the three months ended March 31, 2020, was \$5.8 million, an increase of \$401 thousand, or 7.37%, compared with the three months ended March 31, 2019. Net interest income increased as a result of loan growth offset in part by reduced earnings on our own funds.

The provision for credit losses for the three months ended March 31, 2020, was \$83 thousand, compared with a credit loss reversal of \$147 thousand for the same period one year ago. The provision for credit losses increased primarily as a result of loan growth and increased risks in certain loans.

Noninterest income decreased \$13 thousand during the first three months of 2020 compared with the first three months in 2019 primarily due to a decrease in mineral income, offset in part by an increase in loan fees. Also included in noninterest income is a refund of \$188 thousand from Farm Credit System Insurance Corporation (FCSIC), an increase of \$2 thousand compared with the refund in 2019. The refunds are our portion of excess funds above the secure base amount in the FCSIC Allocated Insurance Reserve Accounts. Refer to the 2019 Annual Report to Shareholders for additional information. Mineral income of \$115 thousand was recognized during the first three months of 2020. Of this amount, \$113 thousand was received from CoBank. The decrease for the three months ended March 31, 2020, compared with first three months of 2019 is primarily the result of higher production revenue from increased volumes in the first quarter of 2019, attributed to new wells added in 2019.

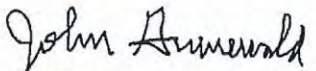
During the first three months of 2020, noninterest expense increased \$843 thousand to \$4.1 million, primarily due to increased salaries and benefits, in addition to increases in other noninterest expense as well as increased costs from our service provider, AgVantis.

#### CAPITAL RESOURCES

Our shareholders' equity at March 31, 2020, was \$172.5 million, an increase from \$169.7 million at December 31, 2019. This increase is due to net income and the amortization of pension costs included in the net periodic benefit cost, further increased by net stock issuances.

#### OTHER MATTERS

The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.



John Grunewald  
President/CEO  
May 4, 2020



Jamey B. Mitchell  
CFO  
May 4, 2020



Alan Schenk  
Chairman of the Board  
May 4, 2020

**Consolidated Statement of Condition**

(Dollars in Thousands)

	March 31 2020	December 31 2019
	UNAUDITED	AUDITED
<b>ASSETS</b>		
Loans	\$ 903,940	\$ 881,012
Less allowance for loan losses	2,001	1,862
Net loans	901,939	879,150
Cash	1,907	3,898
Accrued interest receivable	18,080	15,913
Investment in CoBank, ACB	28,474	28,474
Premises and equipment, net	5,191	5,068
Prepaid benefit expense	3,762	3,552
Other assets	4,199	4,785
<b>Total assets</b>	<b>\$ 963,552</b>	<b>\$ 940,840</b>
<b>LIABILITIES</b>		
Note payable to CoBank, ACB	\$ 774,930	\$ 754,409
Advance conditional payments	10,293	7,320
Accrued interest payable	1,628	1,639
Patronage distributions payable	-	3,500
Accrued benefits liability	280	282
Reserve for unfunded commitments	375	445
Other liabilities	3,565	3,586
<b>Total liabilities</b>	<b>791,071</b>	<b>771,181</b>
<b>Commitments and Contingencies</b>		
<b>SHAREHOLDERS' EQUITY</b>		
Capital stock	2,045	2,026
Additional paid-in capital	33,619	33,619
Unallocated retained earnings	136,894	134,095
Accumulated other comprehensive income/(loss)	(77)	(81)
<b>Total shareholders' equity</b>	<b>172,481</b>	<b>169,659</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 963,552</b>	<b>\$ 940,840</b>

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statement of Comprehensive Income

UNAUDITED	For the three months ended March 31	
	2020	2019
<b>INTEREST INCOME</b>		
Loans	\$ 10,730	\$ 10,344
<b>Total interest income</b>	<b>10,730</b>	<b>10,344</b>
<b>INTEREST EXPENSE</b>		
Note payable to CoBank, ACB	4,850	4,875
Other	39	29
<b>Total interest expense</b>	<b>4,889</b>	<b>4,904</b>
Net interest income	5,841	5,440
Provision for credit losses/(Credit loss reversal)	83	(147)
Net interest income after provision for credit losses/credit loss reversal	5,758	5,587
<b>NONINTEREST INCOME</b>		
Financially related services income	2	4
Loan fees	18	2
Patronage distribution from Farm Credit institutions	688	692
Farm Credit Insurance Fund distribution	188	186
Mineral income	115	164
Other noninterest income	80	56
<b>Total noninterest income</b>	<b>1,091</b>	<b>1,104</b>
<b>NONINTEREST EXPENSE</b>		
Salaries and employee benefits	2,167	1,516
Occupancy and equipment	162	165
Purchased services from AgVantis, Inc.	570	517
Farm Credit Insurance Fund premium	134	136
Supervisory and examination costs	75	70
Other noninterest expense	942	803
<b>Total noninterest expense</b>	<b>4,050</b>	<b>3,207</b>
<b>Net income</b>	<b>2,799</b>	<b>3,484</b>
<b>COMPREHENSIVE INCOME</b>		
Amortization of retirement costs	4	2
<b>Total comprehensive income</b>	<b>\$ 2,803</b>	<b>\$ 3,486</b>

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statement of Changes in Shareholders' Equity

(Dollars in Thousands)

UNAUDITED	Capital Stock	Additional Paid-in Capital	Unallocated Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total Shareholders' Equity
<b>Balance at December 31, 2018</b>	\$ 1,966	\$ 33,619	\$ 125,521	\$ (46)	\$ 161,060
Comprehensive income			3,484	2	3,486
Stock issued	57				57
Stock retired	(30)				(30)
<b>Balance at March 31, 2019</b>	\$ 1,993	\$ 33,619	\$ 129,005	\$ (44)	\$ 164,573
<b>Balance at December 31, 2019</b>	\$ 2,026	\$ 33,619	\$ 134,095	\$ (81)	\$ 169,659
Comprehensive income			2,799	4	2,803
Stock issued	51				51
Stock retired	(32)				(32)
<b>Balance at March 31, 2020</b>	\$ 2,045	\$ 33,619	\$ 136,894	\$ (77)	\$ 172,481

The accompanying notes are an integral part of these consolidated financial statements.

**NOTES TO FINANCIAL STATEMENTS**  
(Dollars in Thousands, Except as Noted)  
(Unaudited)

**NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES**

A description of the organization and operations of Farm Credit of Western Oklahoma, ACA (the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2019, are contained in the 2019 Annual Report to Shareholders. These unaudited first quarter 2020 financial statements should be read in conjunction with the 2019 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Shareholders.

In the opinion of management, the unaudited financial information is complete and reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of results for the interim periods. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2020. Descriptions of the significant accounting policies are included in the 2019 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

**Recently Adopted or Issued Accounting Pronouncements**

In December 2019, the Financial Accounting Standards Board (FASB) issued guidance entitled "Simplifying the Accounting for Income Taxes." This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted and the institution adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the institution's financial condition or results of operations.

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The

Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. On October 16, 2019, the FASB approved deferral of the effective date for certain entities for this guidance by two years, which will result in the new credit loss standard becoming effective for interim and annual reporting periods beginning after December 15, 2022. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on its financial condition and its results of operations.

## NOTE 2 - LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loans follows.

	March 31, 2020	December 31, 2019
Real estate mortgage	\$ 572,274	\$ 558,498
Production and intermediate-term	313,651	303,683
Agribusiness	17,182	17,628
Rural Infrastructure	-	357
Rural residential real estate	833	846
<b>Total Loans</b>	<b>\$ 903,940</b>	<b>\$ 881,012</b>

The Association purchases and sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2020:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Purchased	Sold	Purchased	Sold	Purchased	Sold
Real estate mortgage	\$ 33,730	\$ 24,429	\$ 2,471	\$ 5,940	\$ 36,201	\$ 30,369
Production and intermediate-term	34,754	7,553	-	-	34,754	7,553
Agribusiness	11,342	-	-	-	11,342	-
<b>Total</b>	<b>\$ 79,826</b>	<b>\$ 31,982</b>	<b>\$ 2,471</b>	<b>\$ 5,940</b>	<b>\$ 82,297</b>	<b>\$ 37,922</b>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality.
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness.
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan.
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable.
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>March 31, 2020</b>	December 31, 2019
Real estate mortgage		
Acceptable	<b>96.03%</b>	95.71%
OAEM	<b>1.57%</b>	1.78%
Substandard	<b>2.40%</b>	2.51%
Total	<b>100.00%</b>	100.00%
Production and intermediate-term		
Acceptable	<b>90.84%</b>	90.41%
OAEM	<b>5.78%</b>	5.84%
Substandard	<b>3.38%</b>	3.75%
Total	<b>100.00%</b>	100.00%
Agribusiness		
Acceptable	<b>100.00%</b>	99.76%
Substandard	-	0.24%
Total	<b>100.00%</b>	100.00%
Rural infrastructure		
Acceptable	-	100.00%
Total	-	100.00%
Rural residential real estate		
Acceptable	<b>100.00%</b>	100.00%
Total	<b>100.00%</b>	100.00%
Total Loans		
Acceptable	<b>94.31%</b>	93.97%
OAEM	<b>3.00%</b>	3.14%
Substandard	<b>2.69%</b>	2.89%
Total	<b>100.00%</b>	100.00%

High risk assets consist of impaired loans and other property owned. These nonperforming assets (including related accrued interest) and related credit quality are as follows:

	March 31, 2020	December 31, 2019
Nonaccrual loans		
Production and intermediate-term	\$ 54	\$ 53
Total nonaccrual loans	\$ 54	\$ 53
Accruing restructured loans		
Real estate mortgage	\$ 87	\$ 91
Total accruing restructured loans	\$ 87	\$ 91
Accruing loans 90 days past due		
Real estate mortgage	\$ 944	\$ 927
Total accruing loans 90 days past due	\$ 944	\$ 927
Total impaired loans	\$ 1,085	\$ 1,071

The Association had no other property owned for the periods presented.

Additional impaired loan information is as follows:

	March 31, 2020			December 31, 2019		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
Impaired loans with a related allowance for loan losses:						
Production and intermediate-term	\$ 51	\$ 59	\$ 6	\$ 49	\$ 58	\$ 5
Total	\$ 51	\$ 59	\$ 6	\$ 49	\$ 58	\$ 5
Impaired loans with no related allowance for loan losses:						
Real estate mortgage	\$ 1,031	\$ 927		\$ 1,018	\$ 929	
Production and intermediate-term	3	1,367		4	1,367	
Total	\$ 1,034	\$ 2,294		\$ 1,022	\$ 2,296	
Total impaired loans:						
Real estate mortgage	\$ 1,031	\$ 927	\$ -	\$ 1,018	\$ 929	\$ -
Production and intermediate-term	54	1,426	6	53	1,425	5
Total	\$ 1,085	\$ 2,353	\$ 6	\$ 1,071	\$ 2,354	\$ 5

Note: The recorded investment in the loan receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the loan receivable.

	For the Three Months Ended March 31, 2020		For the Three Months Ended March 31, 2019	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:				
Production and intermediate-term	\$ 51	\$ -	\$ 846	\$ -
Total	\$ 51	\$ -	\$ 846	\$ -
Impaired loans with no related allowance for loan losses:				
Real estate mortgage	\$ 1,024	\$ 16	\$ 220	\$ 4
Production and intermediate-term	3	-	-	-
Total	\$ 1,027	\$ 16	\$ 220	\$ 4
Total impaired loans:				
Real estate mortgage	\$ 1,024	\$ 16	\$ 220	\$ 4
Production and intermediate-term	54	-	846	-
Total	\$ 1,078	\$ 16	\$ 1,066	\$ 4

The following tables provide an age analysis of past due loans (including accrued interest).

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Recorded Investment in Loans	Recorded Investment Accruing Loans 90 Days or More Past Due
<b>March 31, 2020</b>						
Real estate mortgage	\$ 1,224	\$ 944	\$ 2,168	\$ 581,367	\$ 583,535	\$ 944
Production and intermediate-term	-	-	-	320,420	320,420	-
Agribusiness	-	-	-	17,219	17,219	-
Rural residential real estate	-	-	-	846	846	-
Total	\$ 1,224	\$ 944	\$ 2,168	\$ 919,852	\$ 922,020	\$ 944

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Recorded Investment in Loans	Recorded Investment Accruing Loans 90 Days or More Past Due
<b>December 31, 2019</b>						
Real estate mortgage	\$ 730	\$ 927	\$ 1,657	\$ 566,653	\$ 568,310	\$ 927
Production and intermediate-term	-	-	-	309,694	309,694	-
Agribusiness	-	-	-	17,708	17,708	-
Rural infrastructure	-	-	-	357	357	-
Rural residential real estate	-	-	-	856	856	-
Total	\$ 730	\$ 927	\$ 1,657	\$ 895,268	\$ 896,925	\$ 927

A summary of changes in the allowance for loan losses is as follows:

	Balance at December 31, 2019	Charge-offs	Recoveries	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at March 31, 2020
Real estate mortgage	\$ 357	\$ -	\$ -	\$ 13	\$ 370
Production and intermediate-term	1,471	16	2	138	1,595
Agribusiness	30	-	-	3	33
Rural infrastructure	4	-	-	(1)	3
<b>Total</b>	<b>\$ 1,862</b>	<b>\$ 16</b>	<b>\$ 2</b>	<b>\$ 153</b>	<b>\$ 2,001</b>

	Balance at December 31, 2018	Charge-offs	Recoveries	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at March 31, 2019
Real estate mortgage	\$ 365	\$ -	\$ -	\$ (18)	\$ 347
Production and intermediate-term	1,506	10	29	3	1,528
Agribusiness	31	-	-	(8)	23
Rural infrastructure	7	-	-	-	7
<b>Total</b>	<b>\$ 1,909</b>	<b>\$ 10</b>	<b>\$ 29</b>	<b>\$ (23)</b>	<b>\$ 1,905</b>

The Association maintains a separate reserve for unfunded commitments, which is included in Liabilities on the Association's Consolidated Statement of Condition. The related provision for the reserve for unfunded commitments is included as part of the provision for credit losses on the Consolidated Statement of Comprehensive Income, along with the provision for loan losses. A summary of changes in the reserve for unfunded commitments follows:

	For the Three Months Ended March 31	
	2020	2019
Balance at beginning of period	\$ 445	\$ 471
Provision for/(Reversal of) reserve for unfunded commitments	(70)	(124)
<b>Total</b>	<b>\$ 375</b>	<b>\$ 347</b>

Additional information on the allowance for loan losses follows:

	Allowance for Loan Losses Ending Balance at March 31, 2020		Recorded Investments in Loans Outstanding Ending Balance at March 31, 2020	
	Individually evaluated for impairment	Collectively evaluated for impairment	Individually evaluated for impairment	Collectively evaluated for impairment
Real estate mortgage	\$ -	\$ 370	\$ 1,031	\$ 582,504
Production and intermediate-term	6	1,589	54	320,366
Agribusiness	-	33	-	17,219
Rural infrastructure	-	3	-	-
Rural residential real estate	-	-	-	846
<b>Total</b>	<b>\$ 6</b>	<b>\$ 1,995</b>	<b>\$ 1,085</b>	<b>\$ 920,935</b>

	Allowance for Loan Losses Ending Balance at December 31, 2019		Recorded Investments in Loans Outstanding Ending Balance at December 31, 2019	
	Individually evaluated for impairment	Collectively evaluated for impairment	Individually evaluated for impairment	Collectively evaluated for impairment
Real estate mortgage	\$ -	\$ 357	\$ 1,018	\$ 567,292
Production and intermediate-term	5	1,466	53	309,641
Agribusiness	-	30	-	17,708
Rural infrastructure	-	4	-	357
Rural residential real estate	-	-	-	856
<b>Total</b>	<b>\$ 5</b>	<b>\$ 1,857</b>	<b>\$ 1,071</b>	<b>\$ 895,854</b>

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. The Association recorded no TDRs during the three months ended March 31, 2020. The Association had no TDRs within the previous 12 months and for which there were subsequent payment defaults during the first three months of 2020 and 2019. There were no additional commitments to lend to borrowers whose loans have been modified in troubled debt restructuring at March 31, 2020 and December 31, 2019.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table.

	Loans modified as TDRs		TDRs in Nonaccrual Status*	
	March 31, 2020	December 31, 2019	March 31, 2020	December 31, 2019
Real estate mortgage	\$ 87	\$ 91	\$ -	\$ -
<b>Total</b>	<b>\$ 87</b>	<b>\$ 91</b>	<b>\$ -</b>	<b>\$ -</b>

\* Represents the portion of loans modified as TDRs (first column) that are in nonaccrual status.

### NOTE 3 - CAPITAL

A summary of select capital ratios based on a three-month average and minimums set by the Farm Credit Administration follows.

	As of March 31, 2020	As of December 31, 2019	Regulatory Minimums	Capital Conservation Buffer	Total
<b>Risk Adjusted:</b>					
Common equity tier 1 ratio	16.27%	16.96%	4.5%	2.5%	7.0%
Tier 1 capital ratio	16.27%	16.96%	6.0%	2.5%	8.5%
Total capital ratio	16.54%	17.23%	8.0%	2.5%	10.5%
Permanent capital ratio	16.31%	16.99%	7.0%	-	7.0%
<b>Non-risk-adjusted:</b>					
Tier 1 leverage ratio	15.36%	16.02%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	16.93%	17.34%	1.5%	-	1.5%

If capital ratios fall below the regulatory minimum plus buffer amounts, capital distributions (equity redemptions, cash dividend payments, and cash patronage payments) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

The following tables present the activity in the accumulated other comprehensive income/loss, net of tax by component:

	For the Three Months Ended March 31	
	2020	2019
Pension and other benefit plans:		
Beginning balance	\$ (81)	\$ (46)
Amounts reclassified from accumulated other comprehensive loss	4	2
Net current period other comprehensive income	4	2
Ending balance	\$ (77)	\$ (44)

The following table represents reclassifications out of accumulated other comprehensive income/loss.

	Amount Reclassified from Accumulated Other Comprehensive Income/Loss		Location of Gain/Loss Recognized in Statement of Income
	For the Three Months Ended March 31		
	2020	2019	
Pension and other benefit plans:			
Net actuarial income	\$ 4	\$ 2	Salaries and employee benefits
Total reclassifications	\$ 4	\$ 2	

#### NOTE 4 - FAIR VALUE MEASUREMENTS

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 2 of the 2019 Annual Report to Shareholders for a more complete description.

Assets measured at fair value on a recurring basis are summarized below:

	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets held in nonqualified benefits trusts				
<b>March 31, 2020</b>	\$ 662	\$ -	\$ -	\$ 662
December 31, 2019	\$ 591	\$ -	\$ -	\$ 591

The Association had no liabilities measured at fair value on a recurring basis at March 31, 2020 or December 31, 2019.

Assets measured at fair value on a non-recurring basis for each of the fair value hierarchy values are summarized below:

	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
<b>March 31, 2020</b>				
Loans	\$ -	\$ -	\$ 45	\$ 45
December 31, 2019				
Loans	\$ -	\$ -	\$ 45	\$ 45

With regard to impaired loans, it is not practicable to provide specific information on inputs as each collateral property is unique. System institutions utilize appraisals to value these loans and takes into account unobservable inputs such as income and expense, comparable sales, replacement cost and comparability adjustments.

The Association had no liabilities measured at fair value on a non-recurring basis at March 31, 2020 or December 31, 2019.

### Valuation Techniques

As more fully discussed in Note 2 of the 2019 Annual Report to Shareholders, accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following presents a brief summary of the valuation techniques used by the Association for assets and liabilities, subject to fair value measurement.

#### *Assets Held in Non-Qualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

#### *Loans Evaluated for Impairment*

For impaired loans measured on a non-recurring basis, the fair value is based upon the underlying collateral since the loans are collateral dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases, it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 hierarchy if the process uses independent appraisals and other market-based information.

### NOTE 5 - SUBSEQUENT EVENTS

The Association has evaluated subsequent events through May 4, 2020 which is the date the financial statements were issued, and no material subsequent events were identified.